

Associate - Specialist Technology Investment Bank

Silverpeak Overview

Silverpeak advises innovative, fast-growing technology companies on M&A and financing transactions. We have a vast network of relationships and deep domain expertise in Internet & Digital Media, Enterprise Software/SaaS, IT Services, Enabling Technologies and Healthtech. Our clients come from across all of Europe, while our reach is truly global - over 90% of our completed M&A deals are cross-border. This is reflected by a highly international team, spanning 9 different nationalities.

We are currently searching for an Associate to build on our momentum from H1 2017 (5 deals closed) and execute on a growing pipeline of mandates.

For more information on Silverpeak, visit www.silverpeakib.com

What We Offer

- Opportunity to work with the leading technology companies, entrepreneurs & investors
- Entrepreneurial and meritocratic environment
- Flat hierarchy, working directly with Directors & Managing Directors
- Highly motivated and international team
- Cross-border deal-making (international travel) with exposure to all stages of a deal

The Associate Role

Associates at Silverpeak typically assume responsibility for a broad range of tasks, such as:

- Deal Execution:
 - Preparation of teasers and management presentations
 - Company models (operating and financial)
 - Supervising meetings and calls with counterparties
 - Valuation analyses (public comps, M&A comps, fundraising comps, DCF, LBO)
 - Reviewing LOIs / termsheets
 - Co-ordinating due diligence processes among advisors and counterparties
 - Meeting with clients
- Deal origination:
 - Co-ordinating the preparation of pitch presentations to prospective clients
 - Co-ordinating outbound marketing initiatives
 - Strategic sector research
- Firm development:
 - Training and coaching of analysts and interns
 - Interviewing and recruiting

Requirements

- 3+ years' experience in investment banking, or in strategy consulting/accounting/corporate development followed by an MBA
- High familiarity with valuation methods and company models
- Excellent communication skills in both written and spoken English; additional EU languages are considered an advantage
- High proficiency in Microsoft Office (Excel and PowerPoint especially)
- Independent capability to perform research from public sources and proprietary databases (e.g. CapIQ, Pitchbook, financial reports, private company registers)
- Demonstrable passion for the technology sector
- Strong academic track record
- Ability to work well in a team

We look forward to hearing from you!